

**LIGHTING & LOWERING SYSTEMS REPS LIST BY STATE**

<b>STATE</b>	<b>TERRITORY</b>	<b>AGENCY</b>	<b>REP #</b>	<b>PHONE</b>	<b>FAX</b>
AK		Consult Factory			
AL		J.S. Cotney	L44	205-981-9920	205-981-9373
AL	Transportation	Traffic & Lighting Corp.	L44A	770-643-1400	404-506-9300
AR		Curtis Stout Inc.	L77	501-372-2555	501-375-4453
AZ	Meza	Millenium Lighting		480-835-5888	480-835-5333
AZ	Phoenix/Tuscon	R.C. Lurie	L03	602-258-2400	602-252-5018
CA	Los Angeles	Lumen-8		909-595-6884	909-595-6232
CA	San Diego	CRI Lighting Sales	L66	858-695-8300	858-695-0303
CA	Oakland/ Sacramento	Associated Lighting Reps	L42	510-638-3800	510-638-2908
CA	S.Bern/ Riverside	Lurie Lighting		951-679-2022	951-679-3223
CO		Ingwers Lighting Group	L06	303-757-6972	303-757-6981
CT		Edco Sales	L22	203-630-1113	203-630-1420
D.C.	Washington D.C.	Commercial Lighting	L09	410-796-1033	410-796-7660
DE		Commercial Lighting	L09	410-796-1033	410-796-7660
FL	Jacksonville	Integrated Lighting & Controls	L01	407-389-1440	407-386-6919
GA	Transportation	Traffic & Lighting Corp.	L44A	770-757-5487	404-506-9300
HI		Consult Factory			
ID		Intermountain Elect. Sales	L74	801-232-2276	801-523-5054
IL	Central	Philip McCully	L60	815-452-2337	815-452-2444
IL	Southern	RSL Lighting	L34	314-429-5483	314-429-5489
IL	Northern	Archibald and Meek	L60	630-833-7377	630-833-6279
IN		Teclite Corp	L07	317-578-2626	317-578-2727
IA		Strauss Architectural Systems	L47	563-344-6810	563-355-8218
KS		Mercer Zimmerman	L31	913-438-4546	913-438-4299
KY		LHI	L39	502-964-9661	502-964-7155
LA		Curtis Stout Inc.	L44	504-818-1848	504-818-1631
MA	Boston (Eastern)	Hurry Assoc.	L19	781-331-7732	781-331-0106
MA	Western	Edco Sales	L22	203-630-1113	203-630-1420
MD	Elkridge	Commercial Lighting	L09	410-796-1033	410-796-7660
ME		Lighthouse Consulting	L78	603-431-8050	603-431-8058
MI	Downstate	R.C. Shaver	L20	616-452-9613	616-452-3827
MI	Detroit	The Lighting Group	L79	248-852-0731	248-852-3221
MN		TSR Lighting	L64	651-251-5300	651-251-1439
MO	Kansas City	Mercer Zimmerman	L34	417-882-2642	410-882-1039
MO	St. Louis	RSL Lighting	L34	314-429-5483	314-429-5489
MS	Jackson	Curtis Stout Inc.	L21	601-366-1903	601-981-8439
MT		Consult Factory			
NC	Durham, Eastern	Consult Factory			
NC	Charlotte, Western	Carolina Lighting	L56	704-335-1622	704-335-0097
ND		TSR Lighting	L64	651-251-5300	651-251-1439
NE	Omaha	Steve Erdei Sales	L17	402-333-6535	402-334-6863
NH		Lighthouse Consulting	L78	603-431-8050	603-431-8058
NM		Consult Factory			
NV		The Agency		775-829-8898	775-829-8916
NJ	Southern Half	Source Lighting	L29	610-275-5880	610-275-6110
NY	NYC Area	Metro Area Sales	L46	516-933-9330	516-933-9401
NY	Upstate	Metro Area Sales	L46	516-933-9330	516-933-9401
OH	Cleveland	McKenzie Marketing	L23	216-432-6200	216-642-9366
OH	Columbus	Consult Factory	L41		
OH			L71		
OK	Tulsa	ALS	L19	918-584-5554	918-584-5578
OK	Oklahoma City	ALS	L19	405-605-9703	405-692-7627
OR		Consult Factory			
PA	Pittsburgh	REPCO II	L37	412-563-6220	412-563-6227
PA	Eastern	Source Lighting	L29	610-275-5880	610-275-6110
RI		Hurry Assoc.	L19	617-331-7732	781-331-0106

SC		Premier Lighting	L18	864-233-6699	864-233-8802
SD		TSR Lighting	L64	651-251-5300	651-251-1439
TN	Memphis	Genlyte	L12	800-264-9797	877-525-9798
TN	Chattanooga	Genlyte	L12	800-264-9797	877-525-9798
TN	Nashville	Genlyte	L12	800-264-9797	877-525-9798
TX	Dallas	Barr-Bennison	L05	214-654-9490	214-654-9497
TX		Duffey Lighting		214-943-2772	214-946-0768
TX	Houston	Close Assoc.	L70	713-236-0316	713-223-9857
UT		Intermountain Elect. Sales	L74	801-232-2276	801-523-5054
VA		JJM Associates		804-967-2100	
VA	Northern	Commercial Lighting	L09	703-978-4433	703-978-5852
VT		Lighthouse Consulting	L78	603-431-8050	603-431-8058
WA		ERW	L41	206-767-7722	206-762-4518
WI		Enterprise Lighting		262-953-2700	262-953-2710
WV		Consult Factory		800-229-4330	
WY	Northern	Ingwers Lighting Group	L61	303-757-6972	303-757-6981
C-ON		Northstrom		905-869-9202	905-648-1013
C-BC		Elec-Tech Sales	L76	604-278-3044	604-287-4268